

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**FORM 8-K**

**Current Report**  
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report: November 5, 2019

**Two Harbors Investment Corp.**

(Exact name of registrant as specified in its charter)

<p style="text-align:center"><b>Maryland</b> (State or other jurisdiction of incorporation or organization)</p>	<p style="text-align:center"><b>001-34506</b> (Commission File Number)</p>	<p style="text-align:center"><b>27-0312904</b> (I.R.S. Employer Identification No.)</p>
<p><b>575 Lexington Avenue, Suite 2930</b> (Address of Principal Executive Offices)</p>	<p><b>New York, NY</b></p>	<p><b>10022</b> (Zip Code)</p>
	<p><b>(612) 629-2500</b> Registrant's telephone number, including area code</p>	
	<p>(Former name or former address, if changed since last report)</p>	

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities Registered Pursuant to Section 12(b) of the Act:

Title of Each Class:	Trading Symbol(s)	Name of Exchange on Which Registered:
Common Stock, par value \$0.01 per share	TWO	New York Stock Exchange
8.125% Series A Cumulative Redeemable Preferred Stock	TWO PRA	New York Stock Exchange
7.625% Series B Cumulative Redeemable Preferred Stock	TWO PRB	New York Stock Exchange
7.25% Series C Cumulative Redeemable Preferred Stock	TWO PRC	New York Stock Exchange
7.75% Series D Cumulative Redeemable Preferred Stock	TWO PRD	New York Stock Exchange
7.50% Series E Cumulative Redeemable Preferred Stock	TWO PRE	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).

Emerging Growth Company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

**Item 2.02 Results of Operations and Financial Condition.**

On November 5, 2019, Two Harbors Investment Corp. (the "Company") issued a press release announcing its financial results for the fiscal quarter ended September 30, 2019. A copy of the press release and the 2019 Third Quarter Earnings Call Presentation are attached hereto as Exhibits 99.1 and 99.2, respectively, and are incorporated herein by reference.

The information in this Current Report, including Exhibits 99.1 and 99.2 attached hereto, is furnished pursuant to Item 2.02 of Form 8-K and shall not be deemed to be "filed" for any other purpose, including for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in Item 2.02 of this Current Report, including Exhibits 99.1 and 99.2, shall not be deemed incorporated by reference into any filing of the registrant under the Securities Act of 1933 or the Exchange Act, whether made before or after the date hereof, regardless of any general incorporation language in such filings (unless the registrant specifically states that the information or exhibit in this Item 2.02 is incorporated by reference).

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**Item 9.01 Financial Statements and Exhibits.**

(d) Exhibits.

<b>Exhibit No.</b>	<b>Description</b>
99.1	<a href="#">Press Release of Two Harbors Investment Corp., dated November 5, 2019.</a>
99.2	<a href="#">2019 Third Quarter Earnings Call Presentation.</a>
104	Cover Page Interactive Data File, formatted in Inline XBRL.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

TWO HARBORS INVESTMENT CORP.

By: /s/ REBECCA B. SANDBERG  
Rebecca B. Sandberg  
General Counsel and Secretary

Date: November 5, 2019

## Two Harbors Investment Corp. Reports Third Quarter 2019 Financial Results

*Strong Economic Return of 6.7% in Volatile Environment<sup>(1)</sup>*

**NEW YORK, November 5, 2019** - [Two Harbors Investment Corp.](#) (NYSE: TWO), a leading hybrid mortgage real estate investment trust (REIT) that invests in residential mortgage-backed securities (RMBS), mortgage servicing rights (MSR) and other financial assets, today announced its financial results for the quarter ended September 30, 2019.

### *Quarterly Summary*

- Grew book value to \$14.72 per common share, representing a 6.7% quarterly total return on book value and bringing total return on book value for the first nine months of 2019 to 22.0%.<sup>(1)</sup>
- Generated Comprehensive Income of \$257.6 million, or \$0.94 per weighted average basic common share, representing an annualized return on average common equity of 25.7%.
- Reported Core Earnings, including dollar roll income, of \$65.0 million, or \$0.24 per weighted average basic common share.<sup>(2)</sup>
- Added \$5.8 billion in unpaid principal balance (UPB) of MSR through flow sale arrangements. Post quarter-end, closed on two bulk MSR acquisitions for a total of \$11.1 billion UPB.

“We are very proud of our strong economic return during the third quarter,” stated Thomas Siering, Two Harbors’ President and Chief Executive Officer. “Preserving book value has always been our primary goal. This quarter demonstrates how our portfolio can deliver strong total returns even when interest rates are volatile and mortgage spreads widen. This is largely driven by our strategy of pairing Agency RMBS with MSR.”

(1) Economic return is defined as the return on book value. Return on book value is defined as the increase (decrease) in book value per common share from the beginning to the end of the given period, plus dividends declared in the period, divided by the book value as of the beginning of the period.

(2) Core Earnings, including dollar roll income, is a non-GAAP measure. Please see page 11 for a definition of Core Earnings, including dollar roll income, and a reconciliation of GAAP to non-GAAP financial information.

## Operating Performance

The following table summarizes the company's GAAP and non-GAAP earnings measurements, and key metrics for the second and third quarters of 2019:

### Two Harbors Investment Corp. Operating Performance (unaudited)

(dollars in thousands, except per common share data)

	Three Months Ended September 30, 2019			Three Months Ended June 30, 2019		
	Earnings	Per weighted average basic common share	Annualized return on average common equity	Earnings	Per weighted average basic common share	Annualized return on average common equity
<b>Earnings attributable to common stockholders</b>						
Comprehensive Income	\$ 257,585	\$ 0.94	25.7%	\$ 201,042	\$ 0.74	21.0 %
GAAP Net Income (Loss)	\$ 286,749	\$ 1.05	28.6%	\$ (109,507)	\$ (0.40)	(11.4)%
Core Earnings, including dollar roll income <sup>(1)</sup>	\$ 64,979	\$ 0.24	6.5%	\$ 106,034	\$ 0.39	11.1 %

### Operating Metrics

Dividend per common share	\$ 0.40	\$ 0.40
Annualized dividend yield <sup>(2)</sup>	12.2%	12.6%
Book value per common share at period end	\$ 14.72	\$ 14.17
Return on book value <sup>(3)</sup>	6.7%	5.4%
Other operating expenses, excluding non-cash LTIP amortization <sup>(4)</sup>	\$ 11,364	\$ 11,617
Other operating expenses, excluding non-cash LTIP amortization, as a percentage of average equity <sup>(4)</sup>	0.9%	1.0%

(1) Please see page 11 for a definition of Core Earnings, including dollar roll income, and a reconciliation of GAAP to non-GAAP financial information.

(2) Dividend yield is calculated based on annualizing the dividends declared in the given period, divided by the closing share price as of the end of the period.

(3) Return on book value is defined as the increase (decrease) in book value per common share from the beginning to the end of the given period, plus dividends declared in the period, divided by the book value as of the beginning of the period.

(4) Excludes non-cash equity compensation expense of \$2.0 million for the third quarter 2019 and \$2.4 million for the second quarter 2019.

“Our book value outperformance in the quarter can be primarily attributed to our portfolio positioning and composition. Our long position in higher coupons significantly outperformed,” stated Matt Koeppen, Two Harbors’ Co-Deputy Chief Investment Officer. “In August, as current coupon mortgages widened, we benefitted through our holdings in MSR, which acts as a short position in the basis.”

“This quarter highlighted that our strategy of hedging Agency RMBS with MSR works: we can provide strong economic returns with lower exposure to mortgage spreads,” stated Bill Greenberg, Two Harbors’ Co-Deputy Chief Investment Officer. “Though our portfolio strategy resulted in lower Core Earnings, it drove book value higher and improved the expected economic return profile of our business. Currently, we view the best investment opportunities to be in pairing Agency RMBS with MSR, and we expect to continue to grow capital allocated to our Rates strategy.”

### Portfolio Summary

The company's portfolio is comprised of a Rates strategy and a Credit strategy. The Rates strategy consisted of \$26.5 billion of Agency RMBS, Agency Derivatives and MSR as well as their associated notional hedges as of September 30, 2019. Additionally, the company held \$9.9 billion notional of net long to-be-announced securities (TBAs) as part of the Rates strategy. The Credit strategy consisted of \$3.5 billion of non-Agency securities, as well as their associated notional hedges as of September 30, 2019.

The following tables summarize the company's investment portfolio as of September 30, 2019 and June 30, 2019:

<b>Two Harbors Investment Corp. Portfolio</b>				
(dollars in thousands)				
Portfolio Composition	As of September 30, 2019		As of June 30, 2019	
	(unaudited)		(unaudited)	
<b>Rates Strategy</b>				
<b>Agency</b>				
Fixed Rate	\$ 24,750,521	82.4%	\$ 26,291,937	82.0%
Other Agency <sup>(1)</sup>	91,554	0.3%	92,712	0.3%
Total Agency	24,842,075	82.7%	26,384,649	82.3%
Mortgage servicing rights	1,651,556	5.5%	1,800,826	5.6%
<b>Credit Strategy</b>				
<b>Non-Agency</b>				
Senior	2,990,274	10.0%	3,211,099	10.0%
Mezzanine	483,009	1.6%	575,246	1.8%
Other	79,092	0.3%	91,291	0.3%
Total Non-Agency	3,552,375	11.9%	3,877,636	12.1%
Aggregate Portfolio	30,046,006		32,063,111	
Net TBA position	9,863,000		9,422,000	
Total Portfolio	\$ 39,909,006		\$ 41,485,111	
Portfolio Metrics	Three Months Ended September 30, 2019		Three Months Ended June 30, 2019	
	(unaudited)		(unaudited)	
Annualized portfolio yield during the quarter		3.67%		3.93%
<b>Rates Strategy</b>				
Agency RMBS, Agency Derivatives and mortgage servicing rights		3.47%		3.67%
<b>Credit Strategy</b>				
Non-Agency securities		5.26%		6.00%
Annualized cost of funds on average borrowing balance during the quarter <sup>(2)</sup>		2.51%		2.55%
Annualized interest rate spread for aggregate portfolio during the quarter		1.16%		1.38%

(1) Other Agency includes hybrid ARMs and Agency derivatives.

(2) Cost of funds includes interest spread income/expense associated with the portfolio's interest rate swaps and caps.

Portfolio Metrics Specific to RMBS and Agency Derivatives	As of September 30, 2019		As of June 30, 2019	
	(unaudited)		(unaudited)	
<b>Weighted average cost basis of principal and interest securities</b>				
Agency <sup>(3)</sup>	\$	104.23	\$	104.31
Non-Agency <sup>(4)</sup>	\$	63.63	\$	61.70
<b>Weighted average three month CPR</b>				
Agency		13.4%		10.1%
Non-Agency		5.9%		5.3%
Fixed-rate investments as a percentage of aggregate RMBS and Agency Derivatives portfolio		88.2%		87.8%
Adjustable-rate investments as a percentage of aggregate RMBS and Agency Derivatives portfolio		11.8%		12.2%

(3) Weighted average cost basis includes RMBS principal and interest securities only. Average purchase price utilized carrying value for weighting purposes.

(4) Average purchase price utilized carrying value for weighting purposes. If current face were utilized for weighting purposes, the average purchase price for total non-Agency securities excluding the company's non-Agency interest-only portfolio, would be \$59.41 at September 30, 2019 and \$58.50 at June 30, 2019.

<b>Portfolio Metrics Specific to MSR<sup>(1)</sup></b>	<b>As of September 30, 2019</b>		<b>As of June 30, 2019</b>	
(dollars in thousands)	(unaudited)		(unaudited)	
Unpaid principal balance	\$	165,332,533	\$	169,643,681
Fair market value	\$	1,651,556	\$	1,800,826
Gross weighted average coupon		4.1%		4.1%
Weighted average original FICO score <sup>(2)</sup>		752		751
Weighted average original LTV		75%		75%
60+ day delinquencies		0.3%		0.3%
Net servicing spread		26.5 basis points		26.3 basis points
		<b>Three Months Ended</b>		<b>Three Months Ended</b>
		<b>September 30, 2019</b>		<b>June 30, 2019</b>
		(unaudited)		(unaudited)
Fair value losses	\$	(234,514)	\$	(252,432)
Servicing income	\$	126,025	\$	130,949
Servicing expenses	\$	17,962	\$	17,629
Servicing reserve (income) expense	\$	(300)	\$	(910)

Note: The company does not directly service mortgage loans, but instead contracts with appropriately licensed subservicers to handle substantially all servicing functions in the name of the subservicer for the loans underlying the company's MSR.

(1) Metrics exclude residential mortgage loans in securitization trusts for which the company is the named servicing administrator.

(2) FICO represents a mortgage industry accepted credit score of a borrower.

<b>Other Investments and Risk Management Metrics</b>	<b>As of September 30, 2019</b>		<b>As of June 30, 2019</b>	
(dollars in thousands)	(unaudited)		(unaudited)	
Net long TBA notional amount <sup>(3)</sup>	\$	9,863,000	\$	9,422,000
Interest rate swaps and caps notional, utilized to economically hedge interest rate exposure (or duration)	\$	41,833,495	\$	40,470,277
Swaptions net notional, utilized as macroeconomic hedges		1,750,000		3,875,000
<b>Total interest rate swaps, caps and swaptions notional</b>	<b>\$</b>	<b>43,583,495</b>	<b>\$</b>	<b>44,345,277</b>

(3) Accounted for as derivative instruments in accordance with GAAP.

### Financing Summary

The following tables summarize the company's financing metrics and outstanding repurchase agreements, FHLB advances, revolving credit facilities, term notes and convertible senior notes as of September 30, 2019 and June 30, 2019:

<b>September 30, 2019</b>	<b>Balance</b>	<b>Weighted Average Borrowing Rate</b>	<b>Weighted Average Months to Maturity</b>	<b>Number of Distinct Counterparties</b>
(dollars in thousands, unaudited)				
Repurchase agreements collateralized by RMBS	\$ 25,304,275	2.46%	2.54	
Repurchase agreements collateralized by MSR	262,861	3.77%	14.07	
<b>Total repurchase agreements</b>	<b>25,567,136</b>	<b>2.47%</b>	<b>2.65</b>	<b>25</b>
FHLB advances collateralized by RMBS <sup>(4)</sup>	50,000	2.99%	180.66	1
Revolving credit facilities collateralized by MSR	300,000	4.52%	17.39	—
Term notes payable collateralized by MSR	394,235	4.82%	56.88	n/a
Unsecured convertible senior notes	284,635	6.25%	27.53	n/a
<b>Total borrowings</b>	<b>\$ 26,596,006</b>			

(4) The company's wholly owned subsidiary, TH Insurance Holdings Company LLC (TH Insurance), is a member of the FHLB. As a member of the FHLB, TH Insurance has access to a variety of products and services offered by the FHLB, including secured advances.



June 30, 2019	Balance	Weighted Average Borrowing Rate	Weighted Average Months to Maturity	Number of Distinct Counterparties
(dollars in thousands, unaudited)				
Repurchase agreements collateralized by RMBS	\$ 27,868,044	2.70%	2.76	
Repurchase agreements collateralized by MSR	300,000	4.15%	17.10	
Total repurchase agreements	28,168,044	2.70%	2.90	26
FHLB advances collateralized by RMBS <sup>(1)</sup>	50,000	3.20%	183.68	1
Revolving credit facilities collateralized by MSR	—	—%	—	—
Term notes payable collateralized by MSR	394,061	5.20%	59.90	n/a
Unsecured convertible senior notes	284,331	6.25%	30.53	n/a
<b>Total borrowings</b>	<b>\$ 28,896,436</b>			

(1) The company's wholly owned subsidiary, TH Insurance Holdings Company LLC (TH Insurance), is a member of the FHLB. As a member of the FHLB, TH Insurance has access to a variety of products and services offered by the FHLB, including secured advances.

Borrowings by Collateral Type	As of September 30, 2019	As of June 30, 2019
(dollars in thousands)		
	(unaudited)	(unaudited)
<b>Collateral type:</b>		
Agency RMBS and Agency Derivatives	\$ 24,133,606	\$ 25,854,494
Mortgage servicing rights	957,096	694,061
Non-Agency securities	1,220,669	2,063,550
Other <sup>(2)</sup>	284,635	284,331
Total/Annualized cost of funds on average borrowings during the quarter	\$ 26,596,006	\$ 28,896,436
Debt-to-equity ratio at period-end <sup>(3)</sup>	5.3:1.0	5.9:1.0
Economic debt-to-equity ratio at period-end <sup>(4)</sup>	7.2:1.0	7.8:1.0

Cost of Funds Metrics	Three Months Ended September 30, 2019	Three Months Ended June 30, 2019
	(unaudited)	(unaudited)
Annualized cost of funds on average borrowings during the quarter:	2.8%	2.9%
Agency RMBS and Agency Derivatives	2.6%	2.7%
Mortgage servicing rights <sup>(5)</sup>	5.2%	5.5%
Non-Agency securities	3.5%	3.7%
Other <sup>(2)(5)</sup>	6.7%	6.6%

(2) Includes unsecured convertible senior notes.

(3) Defined as total borrowings to fund RMBS, MSR and Agency Derivatives, divided by total equity.

(4) Defined as total borrowings to fund RMBS, MSR and Agency Derivatives, plus the implied debt on net TBA positions, divided by total equity.

(5) Includes amortization of debt issuance costs.

## Conference Call

Two Harbors Investment Corp. will host a conference call on November 6, 2019 at 9:00 a.m. EST to discuss third quarter 2019 financial results and related information. To participate in the teleconference, please call toll-free (800) 289-0438, conference code 4439802, approximately 10 minutes prior to the above start time. You may also listen to the teleconference live via the Internet on the company's website at [www.twoharborsinvestment.com](http://www.twoharborsinvestment.com) in the Investor Relations section under the Events and Presentations link. For those unable to attend, a telephone playback will be available beginning at 12:00 p.m. EST on November 6, 2019, through 12:00 a.m. EST on November 20, 2019. The playback can be accessed by calling (888) 203-1112, conference code 4439802. The call will also be archived on the company's website in the Investor Relations section under the Events and Presentations link.

## Two Harbors Investment Corp.

Two Harbors Investment Corp., a Maryland corporation, is a real estate investment trust that invests in residential mortgage-backed securities, mortgage servicing rights and other financial assets. Two Harbors is headquartered in New York, New York, and is externally managed and advised by PRCM Advisers LLC, a wholly owned subsidiary of Pine River Capital Management L.P. Additional information is available at [www.twoharborsinvestment.com](http://www.twoharborsinvestment.com).

## Forward-Looking Statements

This presentation includes "forward-looking statements" within the meaning of the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995. Actual results may differ from expectations, estimates and projections and, consequently, readers should not rely on these forward-looking statements as predictions of future events. Words such as "expect," "target," "assume," "estimate," "project," "budget," "forecast," "anticipate," "intend," "plan," "may," "will," "could," "should," "believe," "predicts," "potential," "continue," and similar expressions are intended to identify such forward-looking statements. These forward-looking statements involve significant risks and uncertainties that could cause actual results to differ materially from expected results, including, among other things, those described in our Annual Report on Form 10-K for the year ended December 31, 2018, and any subsequent Quarterly Reports on Form 10-Q, under the caption "Risk Factors." Factors that could cause actual results to differ include, but are not limited to: the state of credit markets and general economic conditions; changes in interest rates and the market value of our assets; changes in prepayment rates of mortgages underlying our target assets; the rates of default or decreased recovery on the mortgages underlying our target assets; the occurrence, extent and timing of credit losses within our portfolio; the concentration of credit risks we are exposed to; declines in home prices; our ability to establish, adjust and maintain appropriate hedges for the risks in our portfolio; the availability and cost of our target assets; the availability and cost of financing; changes in the competitive landscape within our industry; our ability to effectively execute and to realize the benefits of strategic transactions and initiatives we have pursued or may in the future pursue; our ability to manage various operational risks and costs associated with our business; interruptions in or impairments to our communications and information technology systems; our ability to acquire MSR and successfully operate our seller-servicer subsidiary and oversee our subservicers; the impact of any deficiencies in the servicing or foreclosure practices of third parties and related delays in the foreclosure process; our exposure to legal and regulatory claims; legislative and regulatory actions affecting our business; the impact of new or modified government mortgage refinance or principal reduction programs; our ability to maintain our REIT qualification; and limitations imposed on our business due to our REIT status and our exempt status under the Investment Company Act of 1940.

Readers are cautioned not to place undue reliance upon any forward-looking statements, which speak only as of the date made. Two Harbors does not undertake or accept any obligation to release publicly any updates or revisions to any forward-looking statement to reflect any change in its expectations or any change in events, conditions or circumstances on which any such statement is based. Additional information concerning these and other risk factors is contained in Two Harbors' most recent filings with the Securities and Exchange Commission (SEC). All subsequent written and oral forward-looking statements concerning Two Harbors or matters attributable to Two Harbors or any person acting on its behalf are expressly qualified in their entirety by the cautionary statements above.

**Non-GAAP Financial Measures**

In addition to disclosing financial results calculated in accordance with United States generally accepted accounting principles (GAAP), this press release and the accompanying investor presentation present non-GAAP financial measures, such as Core Earnings, including dollar roll income and Core Earnings per basic common share, including dollar roll income, that exclude certain items. Two Harbors' management believes that these non-GAAP measures enable it to perform meaningful comparisons of past, present and future results of the company's core business operations, and uses these measures to gain a comparative understanding of the company's operating performance and business trends. The non-GAAP financial measures presented by the company represent supplemental information to assist investors in analyzing the results of its operations. However, because these measures are not calculated in accordance with GAAP, they should not be considered a substitute for, or superior to, the financial measures calculated in accordance with GAAP. The company's GAAP financial results and the reconciliations from these results should be carefully evaluated. See the GAAP to non-GAAP reconciliation table on page 12 of this release.

**Additional Information**

Stockholders of Two Harbors and other interested persons may find additional information regarding the company at the SEC's Internet site at [www.sec.gov](http://www.sec.gov) or by directing requests to: Two Harbors Investment Corp., Attn: Investor Relations, 575 Lexington Avenue, Suite 2930, New York, NY 10022, telephone (612) 629-2500.

**Contact**

Margaret Field, Investor Relations, Two Harbors Investment Corp., (212) 364-3663 or [margaret.field@twoharborsinvestment.com](mailto:margaret.field@twoharborsinvestment.com)

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**TWO HARBORS INVESTMENT CORP.**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**

(dollars in thousands, except share data)

	September 30, 2019	December 31, 2018
	(unaudited)	
<b>ASSETS</b>		
Available-for-sale securities, at fair value	\$ 28,318,558	\$ 25,552,604
Mortgage servicing rights, at fair value	1,651,556	1,993,440
Cash and cash equivalents	740,698	409,758
Restricted cash	509,689	688,006
Accrued interest receivable	87,321	86,589
Due from counterparties	314,871	154,626
Derivative assets, at fair value	230,620	319,981
Reverse repurchase agreements	180,575	761,815
Other assets	130,339	165,660
<b>Total Assets</b>	<b>\$ 32,164,227</b>	<b>\$ 30,132,479</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>Liabilities</b>		
Repurchase agreements	\$ 25,567,136	\$ 23,133,476
Federal Home Loan Bank advances	50,000	865,024
Revolving credit facilities	300,000	310,000
Term notes payable	394,235	—
Convertible senior notes	284,635	283,856
Derivative liabilities, at fair value	17,201	820,590
Due to counterparties	231,021	130,210
Dividends payable	128,109	135,551
Accrued interest payable	122,793	160,005
Other liabilities	49,517	39,278
<b>Total Liabilities</b>	<b>27,144,647</b>	<b>25,877,990</b>
<b>Stockholders' Equity</b>		
Preferred stock, par value \$0.01 per share; 50,000,000 shares authorized and 40,050,000 and 40,050,000 shares issued and outstanding, respectively (\$1,001,250 and \$1,001,250 liquidation preference, respectively)	977,501	977,501
Common stock, par value \$0.01 per share; 450,000,000 shares authorized and 272,895,402 and 248,085,721 shares issued and outstanding, respectively	2,729	2,481
Additional paid-in capital	5,151,554	4,809,616
Accumulated other comprehensive income	748,354	110,817
Cumulative earnings	2,521,137	2,332,371
Cumulative distributions to stockholders	(4,381,695)	(3,978,297)
<b>Total Stockholders' Equity</b>	<b>5,019,580</b>	<b>4,254,489</b>
<b>Total Liabilities and Stockholders' Equity</b>	<b>\$ 32,164,227</b>	<b>\$ 30,132,479</b>

**TWO HARBORS INVESTMENT CORP.**  
**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)**

(dollars in thousands)

*Certain prior period amounts have been reclassified to conform to the current period presentation*

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2019	2018	2019	2018
	(unaudited)		(unaudited)	
<b>Interest income:</b>				
Available-for-sale securities	\$ 242,023	\$ 230,607	\$ 731,716	\$ 604,790
Other	7,717	6,091	24,536	13,287
Total interest income	249,740	236,698	756,252	618,077
<b>Interest expense:</b>				
Repurchase agreements	176,450	138,343	501,361	322,735
Federal Home Loan Bank advances	391	5,301	10,406	14,655
Revolving credit facilities	3,964	3,973	15,316	5,776
Term notes payable	5,475	—	5,706	—
Convertible senior notes	4,797	4,779	14,256	14,204
Total interest expense	191,077	152,396	547,045	357,370
Net interest income	58,663	84,302	209,207	260,707
Other-than-temporary impairment losses	(5,950)	(95)	(11,004)	(363)
<b>Other income:</b>				
Gain (loss) on investment securities	248,828	(42,996)	251,977	(95,549)
Servicing income	126,025	89,618	373,922	238,473
(Loss) gain on servicing asset	(234,514)	20,591	(675,920)	102,251
Gain (loss) on interest rate swap, cap and swaption agreements	70,620	75,857	(101,414)	255,535
Gain (loss) on other derivative instruments	85,856	(31,463)	270,798	(15,735)
Other income	495	907	277	2,695
Total other income	297,310	112,514	119,640	487,670
<b>Expenses:</b>				
Management fees	16,839	(5,041)	42,556	18,120
Servicing expenses	17,696	16,433	54,354	42,526
Other operating expenses	13,344	17,033	42,913	47,040
Acquisition transaction costs	—	86,703	—	86,703
Restructuring charges	—	8,238	—	8,238
Total expenses	47,879	123,366	139,823	202,627
<b>Income before income taxes</b>	302,144	73,355	178,020	545,387
(Benefit from) provision for income taxes	(3,556)	37,409	(11,188)	35,142
<b>Net income</b>	305,700	35,946	189,208	510,245
Dividends on preferred stock	18,951	18,951	56,851	46,445
<b>Net income attributable to common stockholders</b>	\$ 286,749	\$ 16,995	\$ 132,357	\$ 463,800
Basic earnings per weighted average common share	\$ 1.05	\$ 0.08	\$ 0.50	\$ 2.42
Diluted earnings per weighted average common share	\$ 1.00	\$ 0.08	\$ 0.50	\$ 2.28
Dividends declared per common share	\$ 0.40	\$ 0.47	\$ 1.27	\$ 1.41
<b>Weighted average number of shares of common stock:</b>				
Basic	272,897,575	224,399,436	266,114,772	191,846,212
Diluted	291,053,718	224,399,436	266,114,772	209,607,146

TWO HARBORS INVESTMENT CORP.

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS), CONTINUED

(dollars in thousands)

*Certain prior period amounts have been reclassified to conform to the current period presentation*

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2019	2018	2019	2018
	(unaudited)		(unaudited)	
<b>Comprehensive income (loss):</b>				
<b>Net income</b>	\$ 305,700	\$ 35,946	\$ 189,208	\$ 510,245
<b>Other comprehensive (loss) income, net of tax:</b>				
Unrealized (loss) gain on available-for-sale securities	(29,164)	(119,796)	637,537	(499,460)
Other comprehensive (loss) income	(29,164)	(119,796)	637,537	(499,460)
<b>Comprehensive income (loss)</b>	276,536	(83,850)	826,745	10,785
Dividends on preferred stock	18,951	18,951	56,851	46,445
<b>Comprehensive income (loss) attributable to common stockholders</b>	\$ 257,585	\$ (102,801)	\$ 769,894	\$ (35,660)

**TWO HARBORS INVESTMENT CORP.**

**RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL INFORMATION**

(dollars in thousands, except share data)

*Certain prior period amounts have been reclassified to conform to the current period presentation*

	<b>Three Months Ended September 30,</b>	<b>Three Months Ended June 30,</b>
	<b>2019</b>	<b>2019</b>
	(unaudited)	(unaudited)
Reconciliation of Comprehensive income to Core Earnings:		
Comprehensive income attributable to common stockholders	\$ 257,585	\$ 201,042
Adjustment for other comprehensive loss (income) attributable to common stockholders:		
Unrealized loss (gain) on available-for-sale securities attributable to common stockholders	29,164	(310,549)
Net income (loss) attributable to common stockholders	\$ 286,749	\$ (109,507)
Adjustments for non-Core Earnings:		
Other-than-temporary impairments and loss recovery adjustments	7,275	12,895
Realized gains on securities	(250,267)	(23,589)
Unrealized losses on securities	1,439	1,148
Realized and unrealized losses on mortgage servicing rights	161,214	174,212
Realized gains on termination or expiration of swaps, caps and swaptions	(75,409)	(55,513)
Unrealized losses on interest rate swaps, caps and swaptions	23,940	167,174
Gains on other derivative instruments	(85,916)	(63,953)
Other (income) loss	(114)	899
Change in servicing reserves	(300)	(910)
Non-cash equity compensation expense	1,980	2,396
Net (benefit from) provision for income taxes on non-Core Earnings	(5,612)	782
Core Earnings attributable to common stockholders, including dollar roll income <sup>(1)(2)</sup>	\$ 64,979	\$ 106,034
Weighted average basic common shares	272,897,575	272,863,153
Core Earnings, including dollar roll income, attributable to common stockholders per weighted average basic common share	\$ 0.24	\$ 0.39

(1) Core Earnings, including dollar roll income, is a non-U.S. GAAP measure that we define as comprehensive income (loss) attributable to common stockholders, excluding "realized and unrealized gains and losses" (impairment losses, realized and unrealized gains and losses on the aggregate portfolio, reserve expense for representation and warranty obligations on MSR, non-cash compensation expense related to restricted common stock and restructuring charges) and transaction costs associated with the acquisition of CYS. As defined, Core Earnings includes interest income or expense and premium income or loss on derivative instruments and servicing income, net of estimated amortization on MSR. "Dollar roll income" is the economic equivalent to holding and financing Agency RMBS using short-term repurchase agreements. We believe the presentation of Core Earnings, including dollar roll income, provides investors greater transparency into our period-over-period financial performance and facilitates comparisons to peer REITs.

(2) Beginning with the June 30, 2019 reporting period, the company refined the MSR amortization method utilized in the calculation of Core Earnings, including dollar roll income. The new method includes an adjustment for any gain or loss on the capital used to purchase the MSR and allows Core Earnings to better reflect how the carry earned on MSR varies as a function of prepayment rates.

**TWO HARBORS INVESTMENT CORP.**  
**SUMMARY OF QUARTERLY CORE EARNINGS**

(dollars in millions, except per share data)

*Certain prior period amounts have been reclassified to conform to the current period presentation*

	Three Months Ended				
	September 30, 2019	June 30, 2019	March 31, 2019	December 31, 2018	September 30, 2018
	(unaudited)				
Net Interest Income:					
Interest income	\$ 251.1	\$ 269.1	\$ 245.5	\$ 252.0	\$ 236.7
Interest expense	191.1	192.4	163.5	162.3	152.4
Net interest income	60.0	76.7	82.0	89.7	84.3
Other income:					
Servicing income, net of amortization <sup>(1)</sup>	52.7	52.7	52.5	46.9	37.1
Interest spread on interest rate swaps and caps	19.1	22.9	23.7	15.3	16.2
Gain on other derivative instruments	—	16.7	28.7	29.8	30.2
Other income	0.4	0.5	0.5	0.6	0.6
Total other income	72.2	92.8	105.4	92.6	84.1
Expenses	46.2	42.9	45.2	42.3	42.5
Core Earnings, including dollar roll income before income taxes	86.0	126.6	142.2	140.0	125.9
Income tax expense (benefit)	2.0	1.6	0.6	0.3	(0.1)
<b>Core Earnings, including dollar roll income</b>	<b>84.0</b>	<b>125.0</b>	<b>141.6</b>	<b>139.7</b>	<b>126.0</b>
Dividends on preferred stock	19.0	19.0	18.9	19.0	19.0
<b>Core Earnings attributable to common stockholders, including dollar roll income<sup>(2)</sup></b>	<b>\$ 65.0</b>	<b>\$ 106.0</b>	<b>\$ 122.7</b>	<b>\$ 120.7</b>	<b>\$ 107.0</b>
Weighted average basic Core EPS, including dollar roll income	\$ 0.24	\$ 0.39	\$ 0.49	\$ 0.49	\$ 0.48
Core earnings return on average common equity, including dollar roll income	6.5%	11.1%	14.3%	13.8%	12.4%

(1) Amortization refers to the portion of change in fair value of MSR primarily attributed to the realization of expected cash flows (runoff) of the portfolio. This amortization has been deducted from Core Earnings, including dollar roll income. Amortization of MSR is deemed a non-GAAP measure due to the company's decision to account for MSR at fair value. As discussed on page 11, the company has refined the MSR amortization method utilized in the calculation of Core Earnings beginning with the period ended June 30, 2019. MSR amortization amounts for periods ending prior to June 30, 2019 have not be adjusted.

(2) Please see page 11 for a definition of Core Earnings, including dollar roll income, and a reconciliation of GAAP to non-GAAP financial information.





# Third Quarter 2019 Earnings Call

NOVEMBER 6, 2019



**TWO HARBORS**  
Investment Corp.  
A Pine River Capital Managed Company

# Safe Harbor Statement

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## FORWARD-LOOKING STATEMENTS

This presentation includes “forward-looking statements” within the meaning of the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995. Actual results may differ from expectations, estimates and projections and, consequently, readers should not rely on these forward-looking statements as predictions of future events. Words such as “expect,” “target,” “assume,” “estimate,” “project,” “budget,” “forecast,” “anticipate,” “intend,” “plan,” “may,” “will,” “could,” “should,” “believe,” “predicts,” “potential,” “continue,” and similar expressions are intended to identify such forward-looking statements. These forward-looking statements involve significant risks and uncertainties that could cause actual results to differ materially from expected results, including, among other things, those described in our Annual Report on Form 10-K for the year ended December 31, 2018, and any subsequent Quarterly Reports on Form 10-Q, under the caption “Risk Factors.” Factors that could cause actual results to differ include, but are not limited to: the state of credit markets and general economic conditions; changes in interest rates and the market value of our assets; changes in prepayment rates of mortgages underlying our target assets; the rates of default or decreased recovery on the mortgages underlying our target assets; the occurrence, extent and timing of credit losses within our portfolio; the concentration of credit risks we are exposed to; declines in home prices; our ability to establish, adjust and maintain appropriate hedges for the risks in our portfolio; the availability and cost of our target assets; the availability and cost of financing; changes in the competitive landscape within our industry; our ability to effectively execute and to realize the benefits of strategic transactions and initiatives we have pursued or may in the future pursue; our ability to manage various operational risks and costs associated with our business; interruptions in or impairments to our communications and information technology systems; our ability to acquire mortgage servicing rights (MSR) and successfully operate our seller-servicer subsidiary and oversee our subservicers; the impact of any deficiencies in the servicing or foreclosure practices of third parties and related delays in the foreclosure process; our exposure to legal and regulatory claims; legislative and regulatory actions affecting our business; the impact of new or modified government mortgage refinance or principal reduction programs; our ability to maintain our REIT qualification; and limitations imposed on our business due to our REIT status and our exempt status under the Investment Company Act of 1940.

Readers are cautioned not to place undue reliance upon any forward-looking statements, which speak only as of the date made. Two Harbors does not undertake or accept any obligation to release publicly any updates or revisions to any forward-looking statement to reflect any change in its expectations or any change in events, conditions or circumstances on which any such statement is based. Additional information concerning these and other risk factors is contained in Two Harbors’ most recent filings with the Securities and Exchange Commission (SEC). All subsequent written and oral forward-looking statements concerning Two Harbors or matters attributable to Two Harbors or any person acting on its behalf are expressly qualified in their entirety by the cautionary statements above.

This presentation may include industry and market data obtained through research, surveys, and studies conducted by third parties and industry publications. We have not independently verified any such market and industry data from third-party sources. This presentation is provided for discussion purposes only and may not be relied upon as legal or investment advice, nor is it intended to be inclusive of all the risks and uncertainties that should be considered. This presentation does not constitute an offer to purchase or sell any securities, nor shall it be construed to be indicative of the terms of an offer that the parties or their respective affiliates would accept.

Readers are advised that the financial information in this presentation is based on company data available at the time of this presentation and, in certain circumstances, may not have been audited by the company’s independent auditors.



## *Strong Economic Return of 6.7% in Volatile Environment<sup>(1)</sup>*

- Grew book value to \$14.72 per common share, representing a 6.7% quarterly total return on book value. Total return on book value for the first nine months of 2019 of 22.0%.<sup>(1)</sup>
- Generated Comprehensive Income of \$257.6 million, or \$0.94 per weighted average basic common share, representing an annualized return on average common equity of 25.7%.
- Reported Core Earnings, including dollar roll income, of \$65.0 million, or \$0.24 per weighted average basic common share.<sup>(2)</sup>
- Added \$5.8 billion in unpaid principal balance (UPB) of MSR through flow sale arrangements. Post quarter-end, closed on two bulk MSR acquisitions for a total of \$11.1 billion UPB.

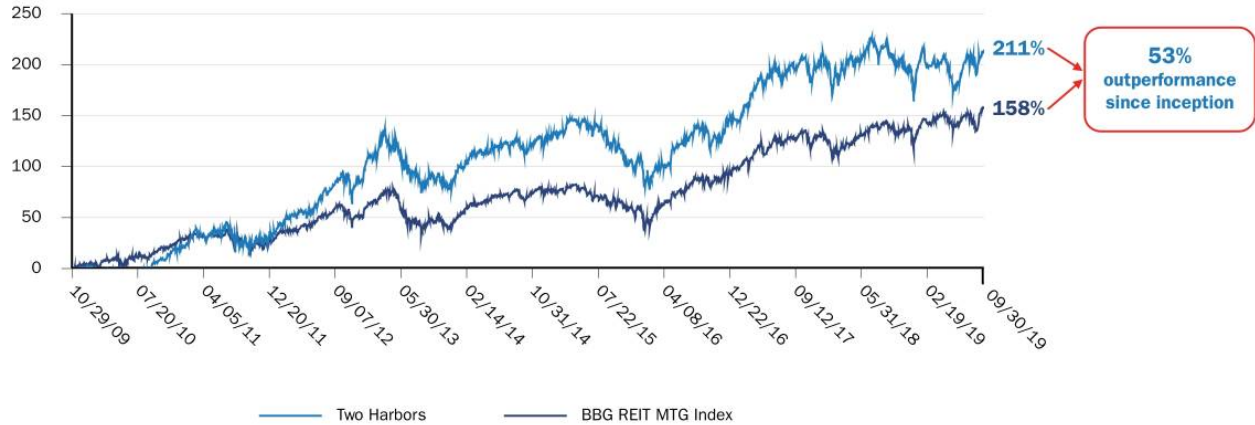
(1) Economic return is defined as return on book value. Return on book value is defined as the increase (decrease) in book value per common share from the beginning to the end of the given period, plus dividends declared in the period, divided by the book value as of the beginning of the period.

(2) Core Earnings, including dollar roll income, is a non-GAAP measure. Please see Appendix slide 19 of this presentation for a definition of Core Earnings, including dollar roll income, and a reconciliation of GAAP to non-GAAP financial information. A description of the updated MSR amortization method utilized by the company to calculate Core Earnings, including dollar roll income, is also provided.

# Focused on Generating Long-Term Stockholder Value



## DELIVERED TOTAL STOCKHOLDER RETURN OF 211% SINCE INCEPTION<sup>(1)</sup>



## KEY DIFFERENTIATING FACTORS

1. Strategy of pairing MSR with Agency RMBS
2. Utilize a variety of instruments to hedge interest rate exposure
3. Unique portfolio of legacy non-Agency securities

✓ **Generated 11.4% book value growth since inception in 2009<sup>(2)</sup>**

<sup>(1)</sup> Two Harbors' total stockholder return is calculated for the period October 29, 2009 through September 30, 2019. Total stockholder return is defined as stock price appreciation including dividends. Source: Bloomberg. Bloomberg REIT Mortgage Index total stockholder return for the period October 29, 2009 through September 30, 2019. The Bloomberg REIT Mortgage Index tracks publicly traded REITs whose principal business consists of originating, servicing or investing in residential mortgage interests. The index uses a modified market capitalization weighted methodology, and components are reviewed quarterly for eligibility. Source: Bloomberg.

<sup>(2)</sup> Book value growth since inception is measured from December 31, 2009 through September 30, 2019. Quarterly book values have been adjusted for each quarter from Q1 2013 forward to include \$1.88 of stock distributions associated with the special dividend of Silver Bay Realty Trust ("Silver Bay") and, beginning in Q4 2017, \$3.67 of stock distributions associated with the special dividend of Granite Point Mortgage Trust Inc. ("Granite Point") common stock.



# Book Value



(Dollars in millions, except per share data)	Q3-2019 Book Value	Q3-2019 Book Value per share	YTD-2019 Book Value	YTD-2019 Book Value per share
<b>Beginning common stockholders' equity</b>	\$ 3,867.5	\$ 14.17	\$ 3,253.2	\$ 13.11
GAAP Net Income:				
Core Earnings, including dollar roll income, net of tax <sup>(1)</sup>	84.0		350.6	
Dividend declaration - preferred	(19.0)		(56.9)	
Core Earnings attributable to common stockholders, including dollar roll income, net of tax <sup>(1)</sup>	65.0		293.7	
Realized and unrealized gains and losses, net of tax	221.7		(161.4)	
Other comprehensive (loss) income, net of tax	(29.1)		637.6	
Dividend declaration - common	(109.2)		(346.6)	
Other	2.2		6.1	
Issuance of common stock, net of offering costs	0.2		335.7	
<b>Ending common stockholders' equity</b>	\$ 4,018.3	\$ 14.72	\$ 4,018.3	\$ 14.72
Total preferred stock liquidation preference	1,001.3		1,001.3	
<b>Ending total equity</b>	\$ 5,019.6		\$ 5,019.6	

**Comprehensive Income (GAAP)**  
Generated Q3-2019 Comprehensive Income of \$257.6 million, or \$0.94 per basic common share.

(1) Core Earnings, including dollar roll income, is a non-GAAP measure. Please see Appendix slide 19 for a definition of Core Earnings, including dollar roll income, and a reconciliation of GAAP to non-GAAP financial information.

## Core Earnings Summary<sup>(1)</sup>



(Dollars in millions, except per share data)	Q2-2019	Q3-2019	Variance (\$)
Interest income	\$ 269.1	\$ 251.1	\$ (18.0)
Interest expense	192.4	191.1	1.3
Net interest income	76.7	60.0	(16.7)
Servicing income, net of amortization on MSR	52.7	52.7	—
Gain on swaps, caps and swaptions	22.9	19.1	(3.8)
Gain on other derivatives	16.7	—	(16.7)
Other	0.5	0.4	(0.1)
Total other income	92.8	72.2	(20.6)
Expenses	42.9	46.2	(3.3)
Provision for income taxes	1.6	2.0	(0.4)
<b>Core Earnings, including dollar roll income<sup>(1)</sup></b>	<b>125.0</b>	<b>84.0</b>	<b>(41.0)</b>
Dividends on preferred stock	19.0	19.0	—
<b>Core Earnings, including dollar roll income attributable to common stockholders<sup>(1)</sup></b>	<b>\$ 106.0</b>	<b>\$ 65.0</b>	<b>\$ (41.0)</b>
<b>Basic weighted average Core EPS, including dollar roll income</b>	<b>\$ 0.39</b>	<b>\$ 0.24</b>	
<b>Core Earnings, including dollar roll income, annualized return on average common equity</b>	<b>11.1%</b>	<b>6.5%</b>	

- Third quarter Core Earnings, including dollar roll income, was primarily impacted by:
  - (\$0.04) - increased premium amortization on Agency RMBS due to higher prepayment speeds
  - (\$0.03) - sale of higher yielding non-Agency securities
  - (\$0.06) - lower TBA dollar roll income from higher implied financing costs and prepayment speeds
  - In aggregate, the elevated repo/LIBOR spread resulted in \$0.05 drag on Core Earnings in Q3-19, compared to \$0.02 in Q2-19

(1) Core Earnings, including dollar roll income, is a non-GAAP measure. Please see Appendix slide 19 for a definition of Core Earnings, including dollar roll income, and a reconciliation of GAAP to non-GAAP financial information.

# Performance Summary



- Lower portfolio yield driven by rotation from higher yielding non-Agency securities to lower yielding Agency securities
- Lower Agency RMBS also driven by higher amortization due to higher prepayment speeds

	Realized Q2-2019	Realized Q3-2019	As of September 30, 2019
<b>Annualized portfolio yield</b>	<b>3.93%</b>	<b>3.67%</b>	<b>3.65%</b>
<b>Rates</b>			
Agency RMBS, Agency Derivatives and MSR	3.67%	3.47%	3.46%
<b>Credit</b>			
Non-Agency securities	6.00%	5.26%	5.18%
<b>Annualized cost of funds<sup>(1)</sup></b>	<b>2.55%</b>	<b>2.51%</b>	<b>2.40%</b>
<b>Annualized interest rate spread for aggregate portfolio</b>	<b>1.38%</b>	<b>1.16%</b>	<b>1.25%</b>

(1) Cost of funds includes interest spread income/expense associated with the portfolio's interest rate swaps and caps.

# Financing Profile and Capital Structure

---



## ECONOMIC DEBT-TO-EQUITY<sup>(1)</sup>

- 7.2x at September 30, 2019, compared to 7.8x at June 30, 2019
- Average of 7.2x in both the third and second quarters of 2019

## RATES – AGENCY RMBS

- Outstanding repurchase agreements of \$24.1 billion with 24 counterparties
- Outstanding secured FHLB advances of \$50.0 million
- Benefitted from position in longer-dated maturities during the spike in repo rates; continue to focus on managing and laddering repo maturities to minimize exposure to changes in spreads and rates

## RATES – MSR

- Outstanding borrowings of \$562.9 million under bilateral MSR financing facilities
- Total bilateral facilities financing capacity of \$790.0 million
- \$400 million of outstanding 5-year MSR term notes<sup>(2)</sup>

## CREDIT – NON-AGENCY SECURITIES

- Outstanding repurchase agreements of \$1.2 billion with 8 counterparties
- Haircuts and spreads continue to be favorable

(1) Defined as total borrowings to fund RMBS, MSR and Agency Derivatives, plus the implied debt on net TBA positions, divided by total equity.

(2) Excludes deferred debt issuance costs.



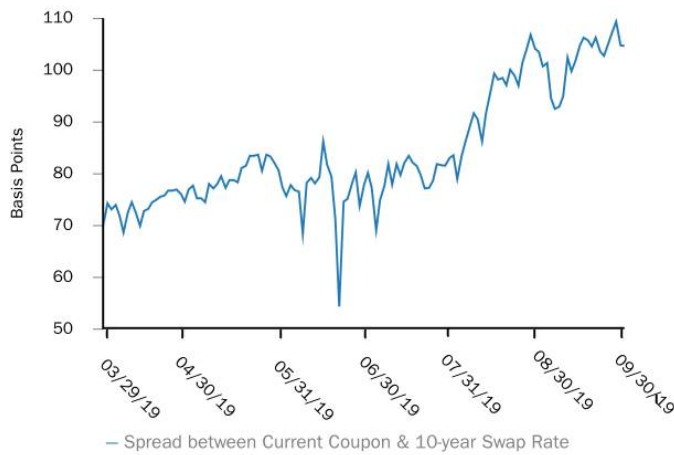
# Markets and Performance Overview - Rates



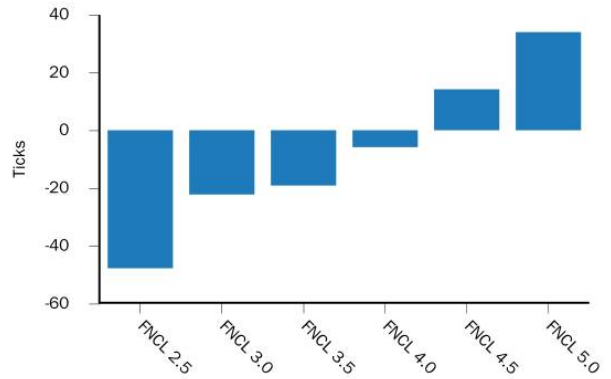
## MARKET OVERVIEW

- Current coupon widened 8 basis points in Q2 and 27 basis points in Q3
- MSR prices declined in chorus with the mortgage rate change rather than 5-year and 10-year swap rates
- Position in higher coupon Agencies benefitted performance
- Specified pools increased in value as demand for prepay protected collateral increased

### CURRENT COUPON SPREAD<sup>(1)</sup>



### HEDGED MORTGAGE PERFORMANCE<sup>(2)</sup>



(1) Source: Bloomberg, as of September 30, 2019.

(2) Source: J.P Morgan Data Query, as of September 30, 2019. Hedged third quarter mortgage total return.



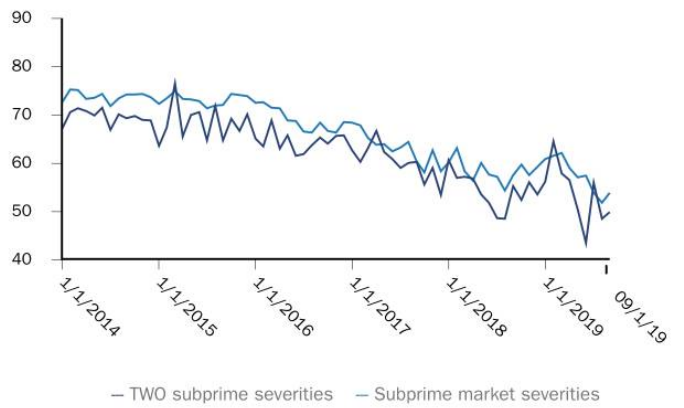
## MARKET OVERVIEW

- Low mortgage rates have offset steadily increasing HPA, keeping affordability within recent context
- This should allow for increased mobility, higher prepayments, and better overall expected returns
- Declining losses over time have provided important tailwind to performance of subprime securities
- Portfolio severities are lower than market, indicating superior security selection

### AFFORDABILITY<sup>(1)</sup>



### HISTORICAL LOSS SEVERITIES<sup>(2)</sup>



(1) Source: Nomura Securities International research, CoreLogic, National Association of Realtors, Freddie Mac and Haver as of September 16, 2019.  
 (2) Source: Two Harbors' portfolio data and CoreLogic, as of September 1, 2019.

# Portfolio Composition and Quarterly Activity

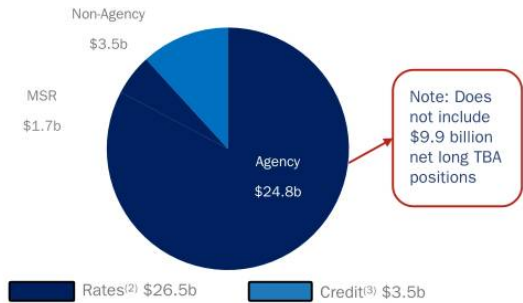


## PORTFOLIO ACTIVITY

- Moved roughly \$7 billion in mortgage risk from higher coupons to lower coupons as mortgages cheapened in August
- Increasing interest in flow-sale MSR partnerships; added \$5.8 billion UPB of MSR
- Entered into agreements to sell all newly delinquent MSR on a flow basis
- Post quarter-end, closed two bulk MSR acquisitions for a total of \$11.1 billion UPB
- Sold approximately \$500 million of legacy non-Agencies at average price of \$96; added approximately \$190 million at average price of \$64

## PORTFOLIO COMPOSITION<sup>(1)</sup>

\$30.0 BILLION PORTFOLIO AS OF SEPTEMBER 30, 2019



## CAPITAL ALLOCATION<sup>(4)</sup>

	June 30, 2019	September 30, 2019
<b>Rates<sup>(2)</sup></b>	<b>76%</b>	<b>79%</b>
<b>Credit<sup>(3)</sup></b>	<b>24%</b>	<b>21%</b>

(1) For additional detail on the portfolio, see Appendix slides 20-24.

(2) Assets in "Rates" include Agency RMBS, MSR and other interest rate sensitive assets.

(3) Assets in "Credit" include non-Agency securities and other credit sensitive assets.

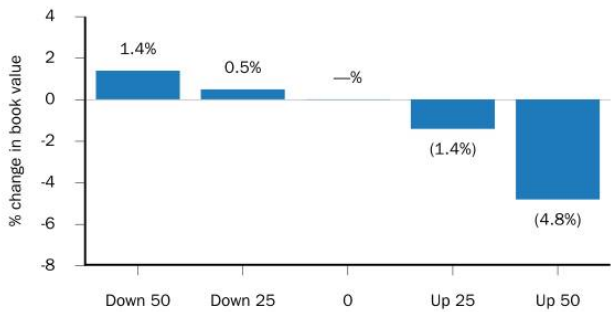
(4) Capital allocation percentages reflect management's assessment regarding the extent to which each asset class contributes to total portfolio risk. Does not represent funding allocation or balance sheet financing of such assets. Please refer to Appendix slide 25 for more information on financing.



## LOW RISK EXPOSURES

- Exposure to changes in interest rates and mortgage spreads remain small
- Maintain a slightly long duration bias, increasing 1.4% in a down 50 basis point shock and losing 4.8% in an up 50 shock
- Mortgage spread sensitivity mitigated by the presence of MSR in the portfolio
- Largely flat the current coupon, with residual mortgage exposure spread uniformly across the rest of the stack

### COMMON BOOK VALUE EXPOSURE TO CHANGES IN RATES<sup>(1)</sup>



### COMMON BOOK VALUE EXPOSURE TO CHANGES IN SPREADS<sup>(2)</sup>



Note: The above spread scenario is provided for illustration purposes only and is not necessarily indicative of Two Harbors' financial condition and operating results, nor is it necessarily indicative of the financial condition or results of operations that may be expected for any future period or date.

(1) Represents estimated change in common book value for theoretical parallel shift in interest rates.

(2) The information presented in this chart projects the potential impact on common book value of instantaneous changes in current coupon mortgage spreads. Spread sensitivity is based on results from third party models in conjunction with inputs from our internal investment professionals. Actual results could differ materially from these estimates.



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## GENERATING STRONG ECONOMIC RETURNS WITH LOWER VOLATILITY

### RATES STRATEGY - Combination of Agency RMBS and MSR

- Expect capital allocation to this strategy to continue to increase
- Current expected returns in low double digits for Agency RMBS paired with MSR
- Believe the combination of these two assets results in an attractive return with a lower risk quotient

### CREDIT STRATEGY - Legacy non-Agency securities

- Baseline returns for discounted legacy non-Agencies in single digits but upside price appreciation can drive much higher total returns
- Low rate environment beneficial to residential credit assets, driving better affordability, faster prepayments and continued borrower recovery





## Appendix



## Return on Book Value<sup>(1)</sup>



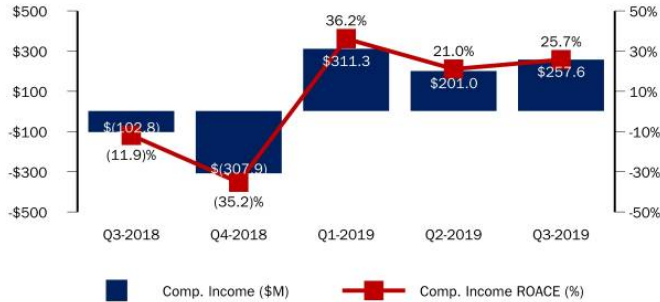
Return on common book value Q3-2019	
(Per common share amounts, except for percentage)	
Book value at June 30, 2019	\$ 14.17
Book value at September 30, 2019	14.72
Increase in book value	0.55
Dividend declared in Q3-2019	0.40
Return on book value Q3-2019	\$ 0.95
Percent return on book value Q3-2019	6.7%
Return on common book value YTD-2019	
(Per common share amounts, except for percentage)	
Book value at December 31, 2018	\$ 13.11
Book value at September 30, 2019	14.72
Increase in book value	1.61
Dividends declared YTD-2019	1.27
Return on book value YTD-2019	\$ 2.88
Percent return on book value YTD-2019	22.0%

(1) Return on book value is defined as the increase (decrease) in book value per common share from the beginning to the end of the given period, plus dividends declared in the period, divided by the book value as of the beginning of the period.

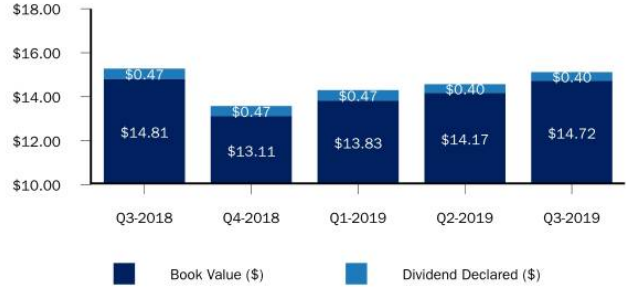
# Financial Performance



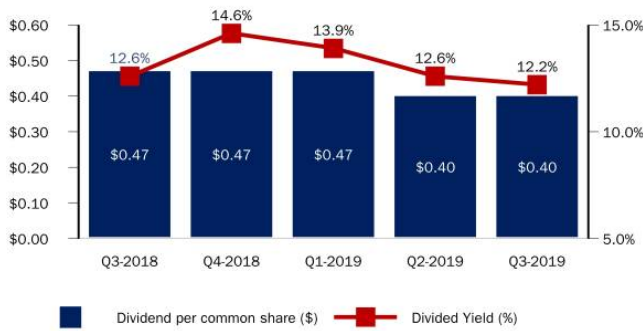
## COMPREHENSIVE (LOSS) INCOME



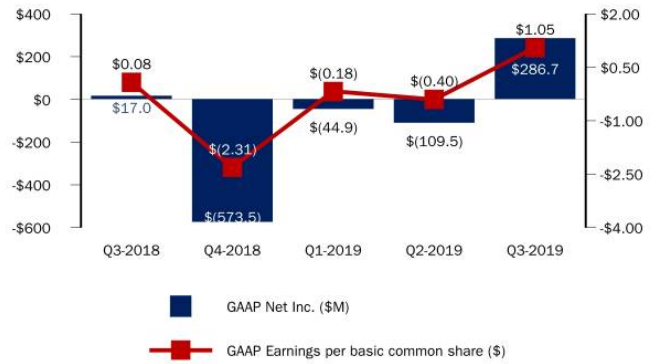
## BOOK VALUE AND DIVIDEND PER COMMON SHARE<sup>(1)</sup>



## DIVIDENDS<sup>(1)</sup>



## GAAP NET INCOME (LOSS)



(1) Historical dividends may not be indicative of future dividend distributions. The company ultimately distributes dividends based on its taxable income per common share, not GAAP earnings. The annualized dividend yield on the company's common stock is calculated based on the closing price of the last trading day of the relevant quarter.



# Q3-2019 Operating Performance



(In millions, except for per common share data)	Q3-2019			
	Core Earnings, including dollar roll income <sup>(1)</sup>	Realized Gains (Losses)	Unrealized MTM	Total
Interest income	\$ 251.1	\$ —	\$ (1.3)	\$ 249.8
Interest expense	191.1	—	—	191.1
Net interest income	60.0	—	(1.3)	58.7
Total other-than-temporary impairments and loss recovery adjustments	—	—	(6.0)	(6.0)
Gain (loss) on investment securities	—	250.2	(1.4)	248.8
Servicing income	126.0	—	—	126.0
Loss on servicing asset	(73.3)	(2.0)	(159.2)	(234.5)
Gain (loss) on interest rate swaps, caps and swaptions	19.1	75.4	(23.9)	70.6
Gain (loss) on other derivative instruments	—	120.5	(34.6)	85.9
Other income	0.4	0.1	—	0.5
Total other income (loss)	72.2	444.2	(219.1)	297.3
Management fees & other expenses	46.2	1.7	—	47.9
Net income (loss) before income taxes	86.0	442.5	(226.4)	302.1
Income tax expense (benefit)	2.0	(0.1)	(5.5)	(3.6)
<b>Net income (loss)</b>	<b>84.0</b>	<b>442.6</b>	<b>(220.9)</b>	<b>305.7</b>
Dividends on preferred stock	19.0	—	—	19.0
<b>Net income (loss) attributable to common stockholders</b>	<b>\$ 65.0</b>	<b>\$ 442.6</b>	<b>\$ (220.9)</b>	<b>\$ 286.7</b>
Weighted average earnings (loss) per basic common share	\$ 0.24	\$ 1.62	\$ (0.81)	\$ 1.05

(1) Core Earnings, including dollar roll income, is a non-GAAP measure. Please see Appendix slide 20 of this presentation for a definition of Core Earnings, including dollar roll income, and a reconciliation of GAAP to non-GAAP financial information.

## Q2-2019 Operating Performance



(In millions, except for per common share data)	Q2 2019			
	Core Earnings, including dollar roll income <sup>(1)</sup>	Realized Gains (Losses)	Unrealized MTM	Total
Interest income	\$ 269.1	\$ —	\$ (8.1)	\$ 261.0
Interest expense	192.4	—	—	192.4
Net interest income	76.7	—	(8.1)	68.6
Total other-than-temporary impairments and loss recovery adjustments	—	—	(4.8)	(4.8)
Gain (loss) on investment securities	—	23.6	(1.1)	22.5
Servicing income	130.9	—	—	130.9
Loss on servicing asset	(78.2)	—	(174.2)	(252.4)
Gain (loss) on interest rate swaps, caps and swaptions	22.9	55.5	(167.2)	(88.8)
Gain (loss) on other derivative instruments	16.7	97.3	(33.3)	80.7
Other income (loss)	0.5	(2.1)	1.2	(0.4)
Total other income (loss)	92.8	174.3	(374.6)	(107.5)
Management fees & other expenses	42.9	1.5	—	44.4
Net income (loss) before income taxes	126.6	172.8	(387.5)	(88.1)
Income tax expense (benefit)	1.6	(0.2)	1.0	2.4
<b>Net income (loss)</b>	<b>125.0</b>	<b>173.0</b>	<b>(388.5)</b>	<b>(90.5)</b>
Dividends on preferred stock	19.0	—	—	19.0
<b>Net income (loss) attributable to common stockholders</b>	<b>\$ 106.0</b>	<b>\$ 173.0</b>	<b>\$ (388.5)</b>	<b>\$ (109.5)</b>
Weighted average earnings (loss) per basic common share	\$ 0.39	\$ 0.63	\$ (1.42)	\$ (0.40)

(1) Core Earnings, including dollar roll income, is a non-GAAP measure. Please see Appendix slide 20 of this presentation for a definition of Core Earnings, including dollar roll income, and a reconciliation of GAAP to non-GAAP financial information.

# GAAP to Core Earnings Reconciliation<sup>(1)(2)</sup>



Reconciliation of GAAP to non-GAAP Information (In thousands, except for per common share data)	Three Months Ended June 30, 2019	Three Months Ended September 30, 2019
Reconciliation of Comprehensive income to Core Earnings:		
<b>Comprehensive income attributable to common stockholders</b>	<b>\$ 201,042</b>	<b>\$ 257,585</b>
Adjustment for other comprehensive (income) loss attributable to common stockholders:		
Unrealized (gain) loss on available-for-sale securities attributable to common stockholders	(310,549)	29,164
<b>Net (loss) income attributable to common stockholders</b>	<b>\$ (109,507)</b>	<b>\$ 286,749</b>
Adjustments for non-core earnings:		
Other-than-temporary impairments and loss recovery adjustments	12,895	7,275
Realized gains on securities	(23,589)	(250,267)
Unrealized losses on securities	1,148	1,439
Realized and unrealized losses on mortgage servicing rights	174,212	161,214
Realized gains on termination or expiration of swaps, caps and swaptions	(55,513)	(75,409)
Unrealized losses on interest rate swaps, caps and swaptions	167,174	23,940
Gains on other derivative instruments	(63,953)	(85,916)
Other loss (income)	899	(114)
Change in servicing reserves	(910)	(300)
Non-cash equity compensation expense	2,396	1,980
Net provision for (benefit from) income taxes on non-Core Earnings	782	(5,612)
<b>Core Earnings attributable to common stockholders, including dollar roll income<sup>(1)(2)</sup></b>	<b>\$ 106,034</b>	<b>\$ 64,979</b>
Weighted average basic common shares	272,863,153	272,897,575
<b>Core Earnings, including dollar roll income, per weighted average basic common share</b>	<b>\$ 0.39</b>	<b>\$ 0.24</b>

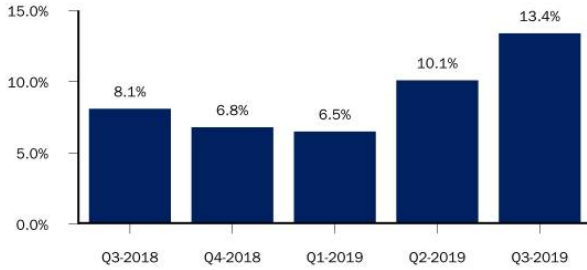
(1) Core Earnings, including dollar roll income, is a non-U.S. GAAP measure that we define as comprehensive income (loss) attributable to common stockholders, excluding "realized and unrealized gains and losses" (impairment losses, realized and unrealized gains and losses on the aggregate portfolio, reserve expense for representation and warranty obligations on MSR, non-cash compensation expense related to restricted common stock and restructuring charges) and transaction costs and purchase premium associated with the acquisition of CYS. As defined, Core Earnings includes interest income or expense and premium income or loss on derivative instruments and servicing income, net of estimated amortization on MSR. Dollar roll income is the economic equivalent to holding and financing Agency RMBS using short-term repurchase agreements. We believe the presentation of Core Earnings, including dollar roll income, provides investors greater transparency into our period-over-period financial performance and facilitates comparisons to peer REITs.

(2) Beginning with the June 30, 2019 reporting period, the company refined the MSR amortization method utilized in the calculation of Core Earnings, including dollar roll income. The new method includes an adjustment for any gain or loss on the capital used to purchase the MSR and allows Core Earnings to better reflect how the carry earned on MSR varies as a function of prepayment rates.

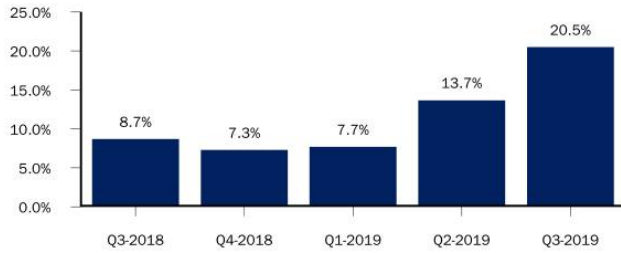
# Rates Metrics



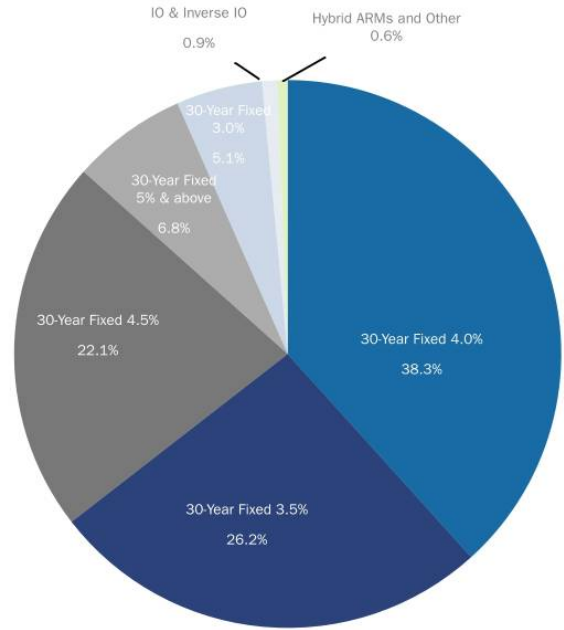
## AGENCY RMBS CPR<sup>(1)</sup>



## MSR CPR



## AGENCY PORTFOLIO COMPOSITION



(1) Agency weighted average 3-month Constant Prepayment Rate (CPR) includes IIOs (or Agency Derivatives).

## Rates: Agency RMBS



As of September 30, 2019	Par Value (\$M)	Market Value (\$M)	% Prepay Protected <sup>(1)</sup>	Amortized Cost Basis (\$M)	Gross Weighted Average Coupon	Weighted Average Age (Months)
<b>30-Year fixed</b>						
3.0%	\$ 1,235	\$ 1,265	100.0%	\$ 1,266	3.9%	3
3.5%	6,266	6,512	100.0%	6,444	4.4%	4
4.0%	8,963	9,510	100.0%	9,339	4.6%	22
4.5%	5,102	5,491	100.0%	5,348	5.0%	17
≥ 5.0%	1,558	1,691	78.9%	1,648	5.8%	28
	23,124	24,469	98.5%	24,045	4.7%	16
<b>Other P&amp;I<sup>(2)</sup></b>	132	148	4.1%	146	6.7%	207
<b>IOs and IIOs</b>	3,174	225 <sup>(3)</sup>	—%	240	5.2%	128
<b>Total Agency RMBS</b>	<b>\$ 26,430</b>	<b>\$ 24,842</b>	<b>97.1%</b>	<b>\$ 24,431</b>		
<b>Net TBA notional</b>	9,863					
<b>Total</b>	<b>\$ 36,293</b>					

(1) Includes securities with implicit or explicit protection including lower loan balances (securities collateralized by loans less than or equal to \$175K of initial principal balance), higher LTVs (securities collateralized by loans with greater than or equal to 80% LTV), certain geographic concentrations and lower FICO scores.

(2) Includes 15-year fixed, Hybrid ARMs, CMO and DUS pools.

(3) Represents market value of \$148.8 million of IOs and \$75.9 million of Agency Derivatives.

## Rates: Mortgage Servicing Rights<sup>(1)</sup>



(dollars in millions)	Number of Loans	Unpaid Principal Balance	Fair Value	% Fannie Mae	Gross Weighted Average Coupon Rate	Weighted Average Loan Age (months)	Weighted Average Original FICO <sup>(2)</sup>	Weighted Average Original LTV	60+ Day Delinquencies	3-Month CPR	Net Servicing Fee (bps)
<b>30-Year Fixed</b>											
< 3.75%	91,609	\$ 23,623	\$ 248	75%	3.52%	49	770	70%	0.1%	11.3%	25.3
3.75% - 4.25%	212,196	51,894	534	68%	3.94%	39	760	76%	0.2%	15.5%	26.0
4.25% - 4.75%	191,980	43,960	434	66%	4.41%	30	745	79%	0.4%	24.5%	26.1
4.75% - 5.25%	100,078	21,393	216	66%	4.88%	22	733	80%	0.6%	31.7%	28.0
> 5.25%	35,406	6,341	62	70%	5.46%	20	709	80%	0.9%	29.3%	30.8
	631,269	147,211	1,494	69%	4.22%	35	751	77%	0.3%	21.0%	26.4
<b>15-Year Fixed</b>											
< 2.75%	2,202	456	4	82%	2.58%	43	777	59%	0.1%	9.0%	26.1
2.75% - 3.25%	35,460	6,051	51	86%	2.94%	49	771	62%	—%	11.2%	25.5
3.25% - 3.75%	35,603	5,582	50	79%	3.41%	40	758	65%	0.1%	14.3%	26.9
3.75% - 4.25%	20,021	2,882	27	67%	3.89%	29	746	66%	0.2%	20.4%	29.0
> 4.25%	11,848	1,508	14	62%	4.49%	19	734	67%	0.3%	24.5%	31.4
	105,134	16,479	146	78%	3.40%	39	759	64%	0.1%	15.2%	27.1
<b>Total ARMs</b>	6,320	1,643	12	72%	3.67%	41	762	65%	0.4%	29.5%	25.1
<b>Total Portfolio</b>	742,723	\$ 165,333	\$ 1,652	70%	4.13%	35	752	75%	0.3%	20.5%	26.5

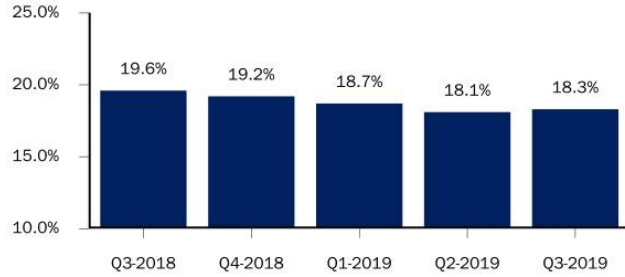
(1) Excludes residential mortgage loans for which the company is the named servicing administrator.

(2) FICO represents a mortgage industry accepted credit score of a borrower.

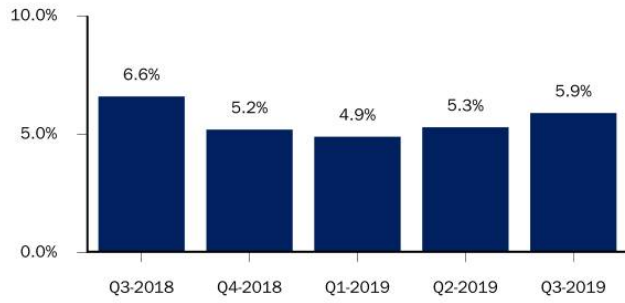




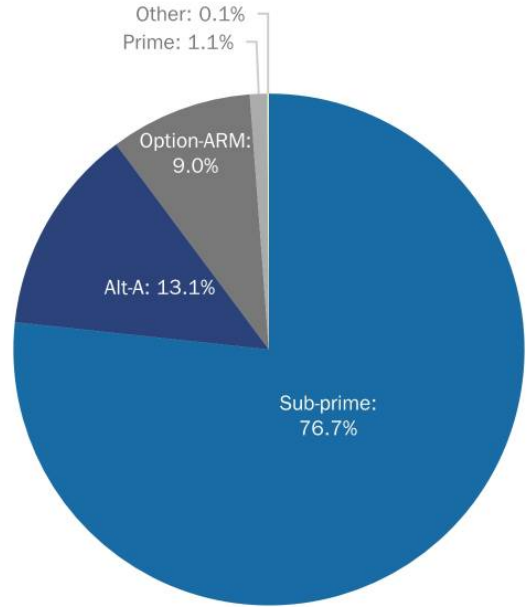
## NON-AGENCY 60+ DAY DELINQUENCIES



## NON-AGENCY CPR



## NON-AGENCY PORTFOLIO COMPOSITION



# Credit: Non-Agency Securities



As of September 30, 2019	Senior Bonds		Mezzanine Bonds		Total P&I
<b>Portfolio characteristics:</b>					
Carrying value (\$M)	\$	2,990.3	\$	483.0	\$ 3,473.3
% of non-Agency portfolio		86.1%		13.9%	100.0%
Weighted average purchase price <sup>(1)</sup>	\$	63.32	\$	65.52	\$ 63.63
Weighted average coupon		3.0%		2.8%	3.0%
Weighted average market price <sup>(2)</sup>	\$	64.25	\$	75.99	\$ 65.66
<b>Collateral attributes:</b>					
Weighted average loan age (months)		157		164	158
Weighted average current loan size (\$K)	\$	208	\$	262	\$ 216
Weighted average current loan-to-value		61.0%		58.9%	60.7%
<b>Current performance:</b>					
60+ day delinquencies		18.6%		16.7%	18.3%
Average credit enhancement <sup>(3)</sup>		1.9%		7.8%	2.8%
3-Month CPR <sup>(4)</sup>		5.6%		7.8%	5.9%
3-Month CDR		4.2%		5.5%	4.4%
3-Month severity		48.8%		33.3%	46.7%
Cumulative loss		36.3%		21.3%	34.2%

(1) Weighted average purchase price utilized carrying value for weighting purposes. If current face were utilized for weighting purposes, the weighted average purchase price for senior, mezzanine and total non-Agency securities, excluding our non-Agency interest-only portfolio, would have been \$59.31, \$60.11 and \$59.41, respectively.

(2) Weighted average market price utilized current face for weighting purposes.

(3) Average credit enhancement remaining on our non-Agency portfolio, which is the average amount of protection available to absorb future credit losses due to defaults on the underlying collateral.

(4) 3-Month CPR is reflective of the prepayment speed on the underlying securitization; however, it does not necessarily indicate the proceeds received on our investment tranche. Proceeds received for each security are dependent on the position of the individual security within the structure of each deal.



# Financing



\$ in millions							
Outstanding Borrowings and Maturities <sup>(1)</sup>	Repurchase Agreements	FHLB Advances	Revolving Credit Facilities	Term Notes Payable	Convertible Notes	Total Outstanding Borrowings	Percent (%)
Within 30 days	\$ 7,154.3	\$ —	\$ —	\$ —	\$ —	\$ 7,154.3	26.9%
30 to 59 days	6,779.4	—	—	—	—	6,779.4	25.5%
60 to 89 days	93.4	—	—	—	—	93.4	0.3%
90 to 119 days	3,791.7	—	—	—	—	3,791.7	14.3%
120 to 364 days	7,485.5	—	—	—	—	7,485.5	28.1%
One to three years	262.9	—	300.0	—	284.6	847.5	3.2%
Three to five years	—	—	—	394.2	—	394.2	1.5%
Five to ten years	—	—	—	—	—	—	—%
Ten years and over <sup>(2)</sup>	—	50.0	—	—	—	50.0	0.2%
	\$ 25,567.2	\$ 50.0	\$ 300.0	\$ 394.2	\$ 284.6	\$ 26,596.0	100.0%
Collateral Pledged for Borrowings <sup>(3)</sup>	Repurchase Agreements <sup>(4)</sup>	FHLB Advances	Revolving Credit Facilities <sup>(4)</sup>	Term Notes Payable	Convertible Notes	Total Collateral Pledged	Percent (%)
Available-for-sale securities, at fair value	\$ 26,351.3	\$ 54.8	\$ —	\$ —	n/a	\$ 26,406.1	94.1%
Derivative assets, at fair value	75.8	—	—	—	n/a	75.8	0.3%
Mortgage servicing rights, at fair value	530.7	—	460.2	591.1	n/a	1,582.0	5.6%
	\$ 26,957.8	\$ 54.8	\$ 460.2	\$ 591.1	n/a	\$ 28,063.9	100.0%

(1) Weighted average of 4.2 months to maturity.

(2) Includes FHLB advances of \$50 million with original maturities of 20 years.

(3) Excludes FHLB membership and activity stock totaling \$6.1 million.

(4) Repurchase agreements and/or revolving credit facilities secured by MSR may be over-collateralized due to operational considerations.

# Interest Rate Swaps



## INTEREST RATE SWAPS

Maturities	Notional Amounts (\$B)	Average Fixed Pay Rate	Average Receive Rate	Average Maturity Years
<b>Payers</b>				
2019	\$ 3.6	1.834%	2.204%	0.1
2020	3.6	1.806%	2.186%	1.1
2021	15.7	1.681%	2.177%	1.7
2022	2.6	1.911%	2.185%	3.0
2023 and after	7.5	2.344%	2.212%	7.0
	\$ 33.0	1.880%	2.189%	2.8
Maturities	Notional Amounts (\$B)	Average Pay Rate	Average Fixed Receive Rate	Average Maturity (Years)
<b>Receivers</b>				
2020	\$ 0.3	2.278%	2.258%	0.3
2021	0.9	2.209%	2.516%	1.4
2022	—	—%	—%	—
2023 and after	7.6	2.186%	2.232%	8.9
	\$ 8.8	2.191%	2.262%	7.9

# Interest Rate Swaptions



Option					Underlying Swap			
Swaption	Expiration	Cost (\$M)	Fair Value (\$M)	Average Months to Expiration	Notional Amount (\$M)	Average Pay Rate	Average Receive Rate	Average Term (Years)
Purchase Contracts:								
Payer	<6 Months	\$ 5.4	\$ 1.4	4.0	\$ 1,250	2.05%	3M LIBOR	5.2
Total Payer		\$ 5.4	\$ 1.4	4.0	\$ 1,250	2.05%	3M LIBOR	5.2
Receiver	<6 Months	\$ 4.1	\$ 7.9	4.1	\$ 500	3M LIBOR	1.55%	10.0
Total Receiver		\$ 4.1	\$ 7.9	4.1	\$ 500	3M LIBOR	1.55%	10.0



**TWO HARBORS**  
Investment Corp.  
A Pine River Capital Managed Company

